

## "Real Estate Issues for the Hispanic Consumer in San Diego"

Key topics: To identify the level of awareness among renters of special programs to help first time homebuyers purchase a home;
To identify perceived barriers to homeownership among the Hispanic consumer; To identify how the Hispanic consumer obtains information about home loans.

## **SEMINAR**

Learn what you will need to capture your share of this market.

Save either date: Monday, August 28, 2006, or Thursday, September 7, 2006

If you work in the Real Estate industry, this seminar is for you.

Welcome: Real Estate Agents, Loan Officers, Developers, Property

Managers and all related industries.

Meneses Research & Associates, a multicultural marketing research firm since 1995, announces a new study "Ask Hispanics" Real Estate Issues 2006. For this study we will be conducting 800 interviews (telephone and face-to-face) among self identified Hispanics age 18+, across San Diego County during June and July 2006. There are almost ONE Million Hispanics in San Diego County and 69% are renting a home ("Ask Hispanics" San Diego 2004).

Results will be presented by Lic. Walter E. Meneses,

President of Meneses Research & Associates.

## Monday, August 28, 2006

Lunch Seminar

Chuey's Restaurant, 1901 Main St San Diego, CA 92113



11:00 am Registration/Networking12:00 pm Seminar/Lunch1:00 pm Open discussion - Q&A

1:30 pm Closing

Cost: \$40 per person includes lunch with reservation. At the door \$50

## Thursday, September 7, 2006 Seminar



Manchester Conference Center 5998 Alcalá Park, San Diego, CA 92110

9:00 am Registration/Networking

10:00 am Seminar

11:00 am Open discussion - Q&A

11:30 am Closing

Cost: \$40 per person with reservation. At the door \$50

Copy of the report: \$295, order before July 15 and save \$50 Your question in the survey: \$495 per question (not to be published in the report)

Register **TODAY (LIMITED CAPACITY)** by Email: walter@menesesresearch.com Telephone: 619-276-5335 - Fax: 619-276-7330

Website: www.menesesresearch.com